2003 BUDGET VS ACTUAL RESULTS

(\$ in millions)

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Management Committee
Agenda 07
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2003 Budget vs. Actual Results SUMMARY

| Reason | Description | \$ Amt |
|------------|--|--------------|
| Spending | 2003 Budget vs. Actual underrun (see details on slides within this presentation) | \$1.3 |
| Load | RS1 collection shortfall on original invoices | <u>\$0.9</u> |
| Total Pote | \$2.2 | |

2003 Budget vs. Actual Comparison (\$ in millions)

| | <u>Budget</u> | <u>Actual</u> | \$ Variance Over/(Under) | % Variance Over/(Under) | Variance Explanation |
|-------------------------------------|-----------------|---------------|-----------------------------|-------------------------|-------------------------|
| Capital | \$31.9 | \$30.3 | (\$1.6) | (5.0%) | see pg. 4 |
| Salaries & Benefits | \$38.0 | \$37.6 | (\$0.4) | (1.1%) | n/a |
| Consultants | \$28.7 | \$20.7 | (\$8.0) | (27.9%) | see pg.5 & 6 |
| Legal | \$6.5 | \$7.8 | \$1.3 | 20.0% | see pg. 7 |
| Building Services | \$3.8 | \$3.3 | (\$0.5) | (13.2%) | see pg. 8 |
| Project Dev. & Computer Services | \$20.5 | \$24.9 | \$4.4 | 21.5% | see pg. 9 |
| Insurance | \$6.1 | \$6.7 | \$0.6 | 9.8% | see pg. 10 |
| Telecommunications | \$3.3 | \$3.1 | (\$.2) | (6.1%) | n/a |
| BOD/Training/NPCC Fees/Debt Service | \$23.0 | \$22.5 | (\$0.5) | (2.2%) | n/a |
| FERC Fees | <u>\$5.0</u> | <u>\$7.9</u> | <u>\$2.9</u> | <u>58.0%</u> | see pg. 10 |
| TOTAL BUDGET | \$166.8 | \$164.8 | (\$2.0) | (1.2%) | |
| Less: Revenues | (\$1.6) | (\$1.0) | \$0.6 | 37.5% | see pg. 11 |
| Less: Financing | <u>(\$47.1)</u> | (\$47.0) | <u>\$0.1</u> | 0.0% | n/a |
| Required Cash via Rate Schedule #1 | \$118.1 | \$116.8 | (\$1.3) | (1.1%) | |

Treatment of 2003 Budget Underrun

- The underrun from the 2003 budget will be revisited with market participants in April 2004 after the conclusion of the annual financial audit.
- The Board of Directors will also review the 2003 budget vs. actual results at that time.
- •Any rebates to market participants (who contributed during 2003) would occur via reduction of Rate Schedule #1 in future settlement invoices.