| Value Analysis                               |             |                             |                           |                           |                             |                            |
|--|-------------|-----------------------------|---------------------------|---------------------------|-----------------------------|----------------------------|
| -  |             | Scoring Definitions         |                           |                           |                             |                            |
| Criterion:                                   | Score (0-4) | 0                           | 1                         | 2                         | 3                           | 4                          |
| Magnitude of Avoided Risk                    |             | No avoided risk             | Some risk but not         | Low probability of        | Medium probability of       | High probability of        |
|  |             |                             | quantified                | occurrence, minimal       | occurrence, moderate        | occurrence, severe         |
|  |             |                             |                           | NYISO impact, and/or      | NYISO impact, and/or        | NYISO impact, and/or       |
|  |             |                             |                           | substantial NYISO control | some NYISO control          | minimal NYISO control      |
| Value of Increased Organizational Efficiency |             | No impact on                | Potential savings but not | Quantified savings        | Quantified savings          | Quantified savings         |
|  |             | organizational efficiency   | quantified                | < \$100K or < 1 FTE       | \$100-500K or 1-5 FTEs      | > \$500K or > 5 FTEs       |
|  |             |                             |                           |                           |                             |                            |
| Impact on Customer Service (see Benchmarks   |             | No impact on customer       | Some impact but not       | Minimal improvement in    | Moderate improvement in     | Substantial improvement    |
| below)*                                      |             | service                     | quantified                | one or more customer      | one or more customer        | in one or more customer    |
|  |             |                             | ·                         | service benchmarks        | service benchmarks          | service benchmarks         |
| Alignment with Environmental Policy          |             | Potential negative impact   | No environmental impact   | Slight positive impact on | Moderate positive impact    | Substantial positive       |
|  |             | to air and/or water quality |                           | air and/or water quality  | on air and/or water quality | impact on air and/or water |
|  |             |                             |                           |                           |                             | quality                    |
|  |             | *Benchmarks for             | Operations (load          | Market Services (DAM,     | Customer Care               |                            |
|  |             | determining customer        | forecasting error,        | BME on-time posting,      | (helpdesk ticket            |                            |
|  |             | service impact:             | emergencies/reserve       | hours reserved for price  | response, training evals,   |                            |
|  |             |                             | activations/alerts, SREs, | correction, intervals     | committee material          |                            |
|  |             |                             | CPS2)                     | corrected)                | distrib, interest           |                            |