

2003 Customer Opinion Survey

Business Issues Committee 1/21/04

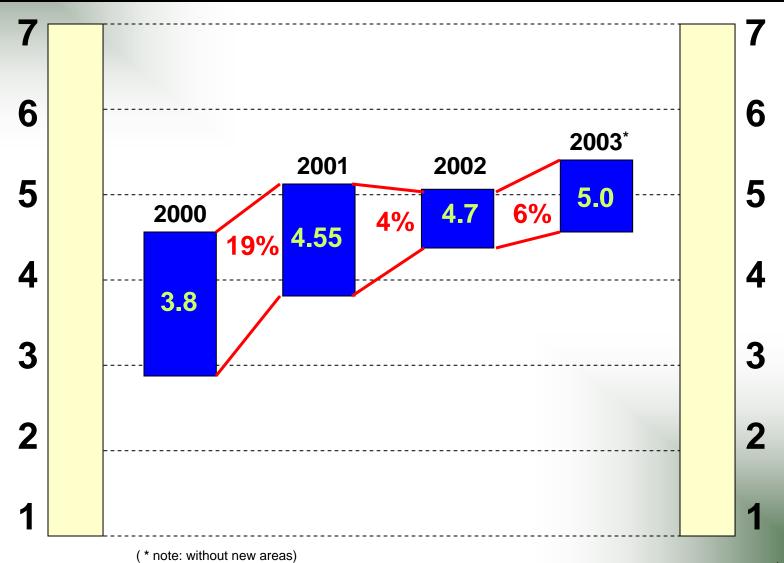
Survey Objective

- Measure customer satisfaction
- > Identify customer needs
- Capture customer opinions
- Communicate findings to NYISO Staff

Survey Methodology

- Internet survey administered by Opinion Dynamics to ensure confidentiality.
- > Sent to ~1300 targeted Market Participants.
- 427 responses = 33% response rate
- Responses to questions covering NYISO performance, customer satisfaction and issue importance were scaled from 1-7 to capture ratings of:
 - > "Poor" to "Excellent"
 - > "Extremely dissatisfied" to "Extremely satisfied"
 - > "Not important at all" to "Very important"

Survey Results – Since Startup



Survey Results - Scores

| Sorted by Score | 2002 | 2003 | % change |
|----------------------------------|------|---------------|----------|
| Training | 5.02 | 5.50 | 9.4 |
| Customer Support | 4.95 | 5.30 | 7.1 |
| Administered Tariff | 4.75 | 5.18 | 9.2 |
| Communication to Users | 4.61 | 5.14 | 11.5 |
| Maintain System Reliability | 5.06 | 4.98 | -1.5 |
| Committee & Working Groups | | 4.95 | |
| MIS Website | 4.63 | 4.87 | 5.2 |
| Operational Data on Web | 4.53 | 4.86 | 7.2 |
| Corporate Objectives | | 4.79 | |
| Public Website | 4.70 | 4.73 | 0.6 |
| Billing | 4.32 | 4.71 | 9.3 |
| Project Collaboration & Delivery | | 4.20 | |
| Average: | 4.73 | 5.03 | 6.4 |
| | | 4.93 * | |

^{(*} note: average with new areas)

Survey - Communication Plan

- Provide detailed feedback and action items to NYISO Staff
- Continue the "Customer Service Focus" conversation.
- > Targeted groups:
 - Senior Management Team
 - Individual Dept. Managers
 - NYISO Employees
 - Market Participants at MC, BIC, PPT
 - Insider Recipients