

L. Mario DiValentino

Vice President

Strategic Power Management, Inc.

1. Please describe all experiences you have had in chairing groups or committees of diverse interests, with a list of such groups.

My experience in chairing groups of diverse interests spans over 30 years as an active participant representing utilities, large consumers and my own company in NY PSC, NJ BPU, PA PUC and FERC proceedings. Notable leadership roles include:

- a. Former Vice-Chair and Current Chair of the NY ISO Budget, Standards, and Performance Subcommittee. I have been active on that committee since its inception.
- b. Chaired an ad hoc committee of all of the New York State major gas and combination utilities in PSC Case No. 91-M-0509.
- c. Member and former Chairman of the Committee of Utility Regulatory Analysts. ("CURA") from 1979 to 1993.

2. Please describe the support of your organization for your assuming the position of Vice-Chairperson, and describe your ability to make the necessary time commitment.

My partners are fully committed to my participation in this important position and have given me assurances that I will be able to make the necessary time commitment.

3. Please describe any training or experience you have had in mediation, ADR or consensus building.

I have had extensive experience building consensus among diverse stakeholder interests in particular the enhancement of the ratemaking model used in setting rates in New York State. For example, I participated in the expansion of second-stage rate filing in NY in 1982 and was the first to propose third stage rate filings in 1986. In 1990, I was the first to propose a comprehensive Revenue Decoupling Mechanism (RDM) and in 1992 I proposed the first four-year incentive rate plan for gas operations. The two year effort in PSC Case No. 91-M-0509 – Generic Financing Case resulted in a consensus of all parties on the bond rating target ("A" range) and an agreement among NY PSC Staff, Energy Utilities and Interveners on a multi-formula approach to setting the authorized return on equity. The effort in that proceeding created interest at the national level and was published in an issue of *Financial Markets, Institutions and Instruments* in 1994. All of these proposals, because they were new and unprecedented, required significant consensus building and compromise with the key stakeholders to achieve successful implementation.

My service as Vice Chair and now Chair on the BS&P also requires significant consensus building with NY ISO management, staff and the five multi-interested market participant sectors.

4. Please describe briefly why you would like to have this job.

I have been approached by a number of market participants who feel I would make an effective Chair of the Management Committee. My commitment to sound financial management and budget controls, including both short and long range compensation plans for NY ISO management, has distinguished my service in the BS&P. Over the next few years, as we mature the governance structure and consolidate the physical plant of the NY ISO, I believe my committee experience provides a unique perspective and understanding of what it takes to lead the building of consensus around important issues. That leadership will enable the Management Committee to continue to play an important role in the shared governance structure of the NY ISO.

5. Please describe briefly your organization's actual and /or potential business interests in the Northeast and New York State for purposes of NY ISO governance.

My company, Strategic Power Management, Inc., is a for profit Energy Services Company authorized by the NY Public Service Commission to provide electric retail service in New York State. SPM is also authorized by FERC to conduct wholesale transactions at market based rates. SPM presently serves approximately 7,000 retail customers from all service categories and usage strata. SPM is presently expanding its business to enable it to offer gas service in New York.

SPM principals have provided, and continue to provide, consulting services to various utilities, IPPs, large industrial, commercial and governmental entities in New York and throughout the Northeast.

SPM is an active market participant in the NY ISO's Other Supplier Sector.

SPM is privately owned and is independent of any other market participant, NY ISO board, management and staff.