

Summary of BS&P Discussion Points – NYISO 2005 Incentive Goals (May 04)

- Measure the \$ benefits of SMD after next summer and compare to the benefits that were promised
- Measure the accuracy of customer responses (*considerable discussion about appropriate metrics on this one*)
- Measure the accuracy of bills (*discussion along the lines of factor out metering data updates and compare initial bill to true-ups*)
- Set an uplift reduction target and measure how close we get to reaching that target
- Measure something relating to the new facility, perhaps cost estimates vs. actual cost, or perhaps no loss of staff productivity with the move (*Mario De Valentino suggested it was a better fit as an officer goal and he would discuss with Sandy Sanford, VP Human Resources & Training*)
- Measure project quality in addition to schedule and cost as part of the project execution goal (*Project Management Committee already working on this*)
- Make sure we take into account areas where SMD deployment will make achievement of other goals easier