

## 2004 BUDGET VS. ACTUAL VARIANCES

(dollar amounts in thousands)

	<u>YTD through March 2004</u> Original							
		Budget		Actuals		\$ Var.	% Var.	Explanation
Capital Assets	\$	4,539	\$	1,081	\$	(3,458)	-76%	ABB payments for hardware made in 2003
Salaries & Benefits		10,959		10,089		(870)	-8%	some contractors not yet converted to salary FTE's
Consultants		6,292		4,736		(1,556)	-25%	underbudget for Cross Sound Cable and VRD Projects, HR recruiting, Market Monitoring, and Internal Audit
Legal		1,500		1,559		59	4%	
Building Services		878		838		(40)	-5%	
Computer Services		6,388		8,674		2,286	36%	SMD costs higher at beginning of year & due to delayed implementation. Expect ~ \$3.7 overbudget at year end
Insurance		1,928		1,588		(340)	-18%	Savings on insurance renewals
Telecommunications		719		837		118	16%	
Board of Directors		231		223		(8)	-4%	
Meetings, Travel, Training		726		516		(210)	-29%	timing differences for training courses by NYISO
NPCC Fees		381		424		43	11%	
FERC Fees		2,000		2,000		0	0%	
Debt Service & Bank Fees		<u>5,547</u>		<u>5,284</u>		<u>(264)</u>	-5%	2003 debt interest was budgeted @ 5%, actual < 2.5%
TOTAL BUDGET SPENDING	\$	42,088	\$	37,849	\$	(4,239)	- <u>11</u> %	
Less: Miscellaneous Revenues Less: Net Proceeds from Bank Financing		(266) <u>0</u>		(283) <u>0</u>		(17) <u>0</u>	6% <u>0%</u>	
EQUALS: Funds Needed via RS#1	\$	41,821	\$	37,565	\$	(4,256)	- <u>10</u> %	
COMPARED TO: Funds Received via RS#1						<u>538</u>		
EQUALS: Total Budget & Load Over/(Under) Run					\$	4,794		