

Experience with New York State Electricity Markets

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Outline of Today's Presentation

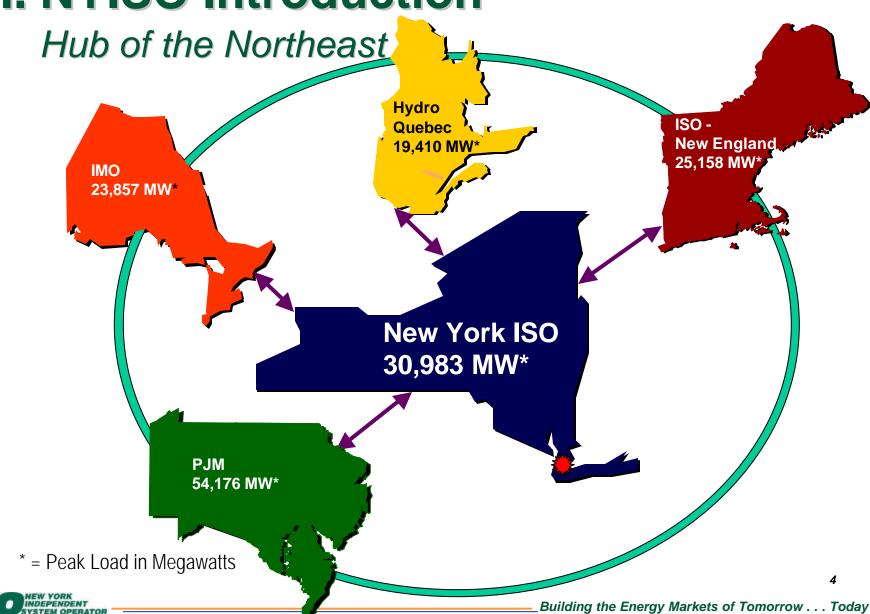
- Introduction
 - NYISO Market Overview
 - III. Experience with Long Term Investment Signals

I. NYISO Introduction

- ✓ NYISO formed December 1, 1999.
- Highly divested and complex marketplace featuring co-optimized market clearing systems.
- √ 91% utility divestiture rate makes it most divested market in nation.
- ✓ NYISO market volume \$5.2 billion last year and \$16.2 billion since inception. Highest market volume in East.
- Unique challenge: New York City is world's biggest and most complex load pocket. World capitals of finance and communications located within.



I. NYISO Introduction



II. NYISO Market Overview

Goals of deregulation....











✓ Competition:

- Increased operational efficiencies through market driven incentives
- ✓ Innovation:
 - New products and services
- ✓ Growth:
 - Long term incentives to add supply and transfer capability



II. NYISO Market Overview

Day-Ahead Market - Highlights

- Security Constrained Unit Commitment (SCUC) scheduling software simultaneously co-optimizes energy and ancillary services for least cost solution
- Hourly Locational Marginal Prices (LMP)
- Issues binding forward contracts to Suppliers and Loads
- Bilateral transaction scheduling accommodated concurrently with supply and load bids
- ✓ Deviations settled against Real-Time Market
- ✓ Installed capacity suppliers required to bid in





II. NYISO Market Overview

Day-Ahead Market - Experience

- √ 95-98% of the NYISO market is transacted in the Dayahead market (DAM)
- DAM is activity split nearly 50-50 between bilateral and LMP transactions
- DAM prices provide reliable indices for secondary market trading
 - Need for price corrections is rare
 - Prices posted daily by 11am
 - Improved convergence between Day-Ahead and In-day prices achieved through virtual trading and improved in-city modeling



II. NYISO Market Overview

Day-Ahead Market - Experience

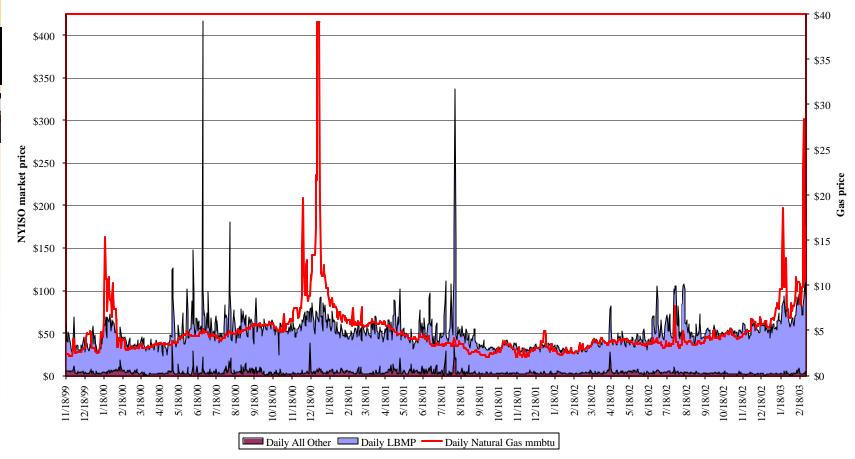
- NYISO Day-Ahead Market has consistently performed in a "workably competitive" fashion
- Day-ahead clearing prices have tracked changes in fuel prices
- Day-ahead prices exhibit a slight premium over realtime
 - Loads prefer the lower volatility of the DAM
 - Generators bear a risk for performance
 - Uplift has been substantially reduced through market enhancements



II. NYISO Market Overview

Price Trends

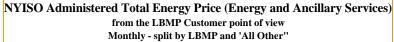
Average Daily NYISO Administered Total Price (Average Daily) with Natural Gas Price \$/mmbtu (without taxes)

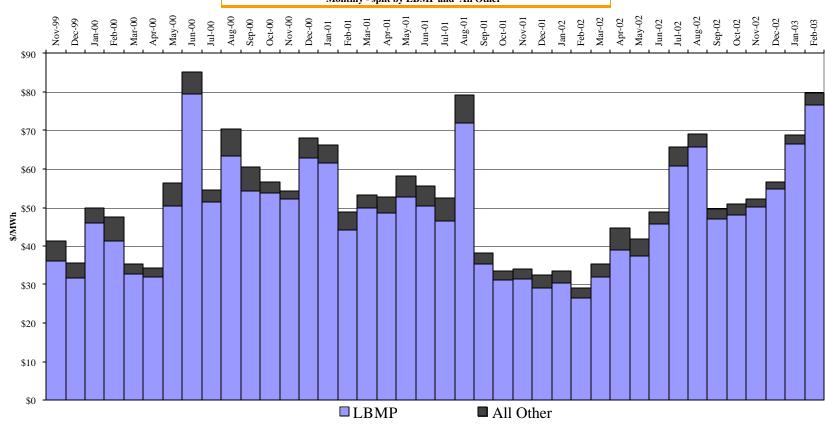




II. NYISO Market Overview

Price Trends

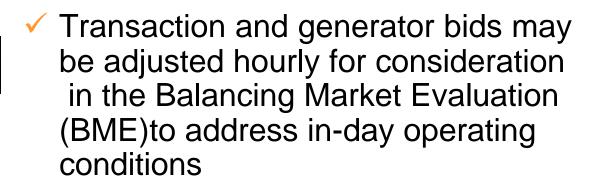






II. NYISO Market Overview

Real-Time Market - Highlights





- Security Constrained Dispatch (SCD) software re-optimizes energy and ancillary services on system-wide basis every 5-minutes
- ✓ Provides for commitment of "quick start" resources
- ✓ Pricing (LMP) and 2nd settlement every five minutes



II. NYISO Market Overview

Real-Time Market - Experience



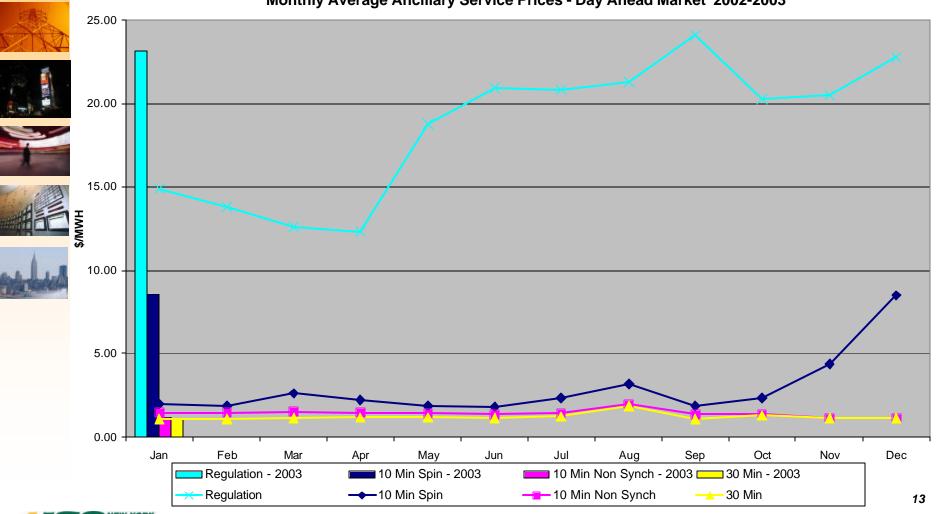
- Regional reliability has been enhanced following the introduction of the NYISO markets
 - Marked improvement in area control performance
 - Ability to maintain exports to assist neighboring areas during peak system conditions
- Significant progress has been achieved to alleviate seams issues and improve in-day price convergence



II. NYISO Market Overview

Price Trends

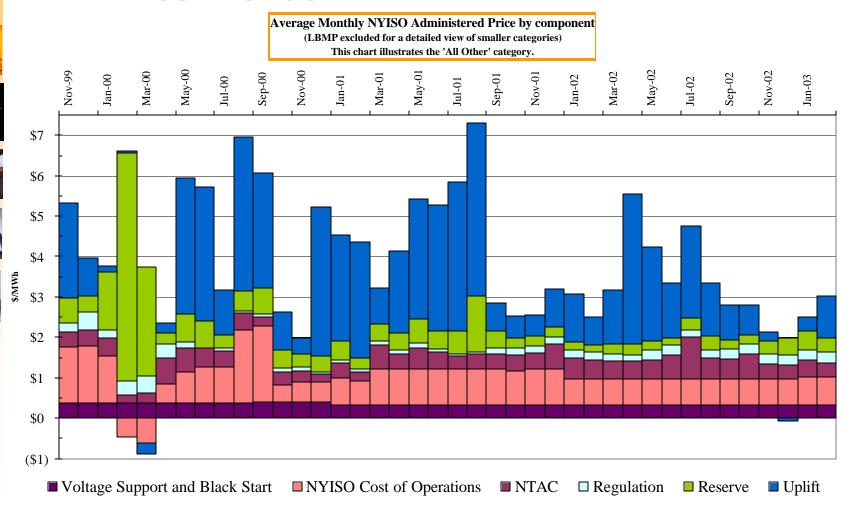
Monthly Average Ancillary Service Prices - Day Ahead Market 2002-2003





II. NYISO Market Overview

Price Trends

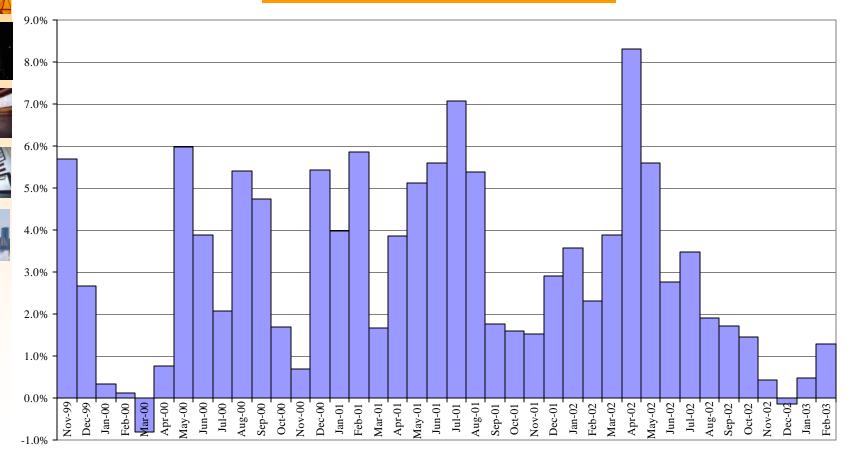




II. NYISO Market Overview

Price Trends

NYISO Administered Price
Uplift category as a percent of Monthly Average Price





III. Experience with Long Term Investment Signals

- Investors will respond to locational price signals
- A mix of short term (spot energy) and long term (bilateral transaction and/or ICAP) revenue streams needed to provide incentives to build
- The old central planning paradigm has been replaced with a "just enough, just in time" model



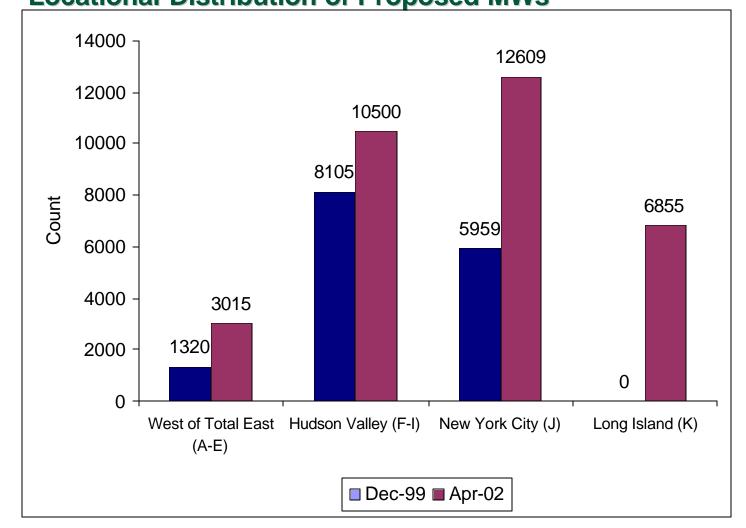
III. Experience with Long Term Investment Signals

- ✓ A pronounced shift in siting new generation to congested areas has been observed since the NYISO markets were implemented in 1999.
- The capacity situation:
 - 18% reserve margin required for reliability
 - 25%-35% reserve market recommended for robust competition
- ✓ NYISO Markets achieving 18% with a small margin over the 2004-2007 timeframe.



III. Experience with Long Term Investment Signals

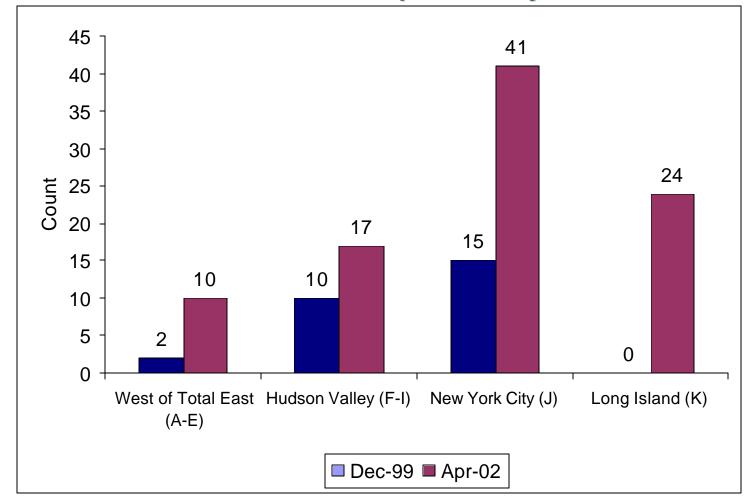
New York Control Area Proposed Generation Locational Distribution of Proposed MWs





III. Experience with Long Term Investment Signals

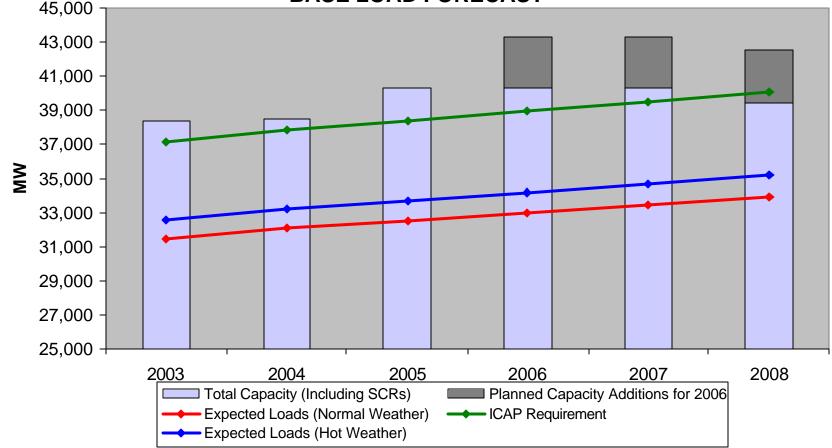
New York Control Area Proposed Generation Locational Distribution of Proposed Projects





III. Experience with Long Term Investment Signals

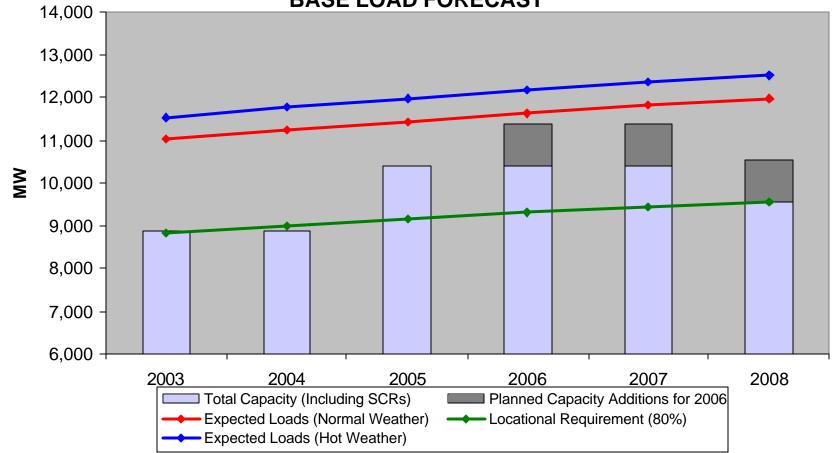
Load and Capacity Situation: 2003-2008
Capacity and Expected Loads
New York Control Area
BASE LOAD FORECAST





III. Experience with Long Term Investment Signals

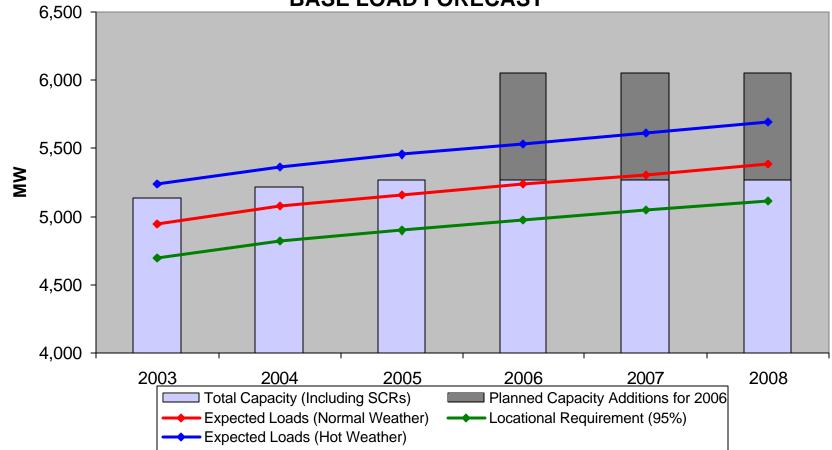
Load and Capacity Situation: 2003-2008
Capacity and Expected Loads
New York City
BASE LOAD FORECAST





III. Experience with Long Term Investment Signals

Load and Capacity Situation: 2003-2008
Capacity and Expected Loads
Long Island
BASE LOAD FORECAST





III. Experience with Long Term Investment Signals

EDRP and SCR demand response programs....

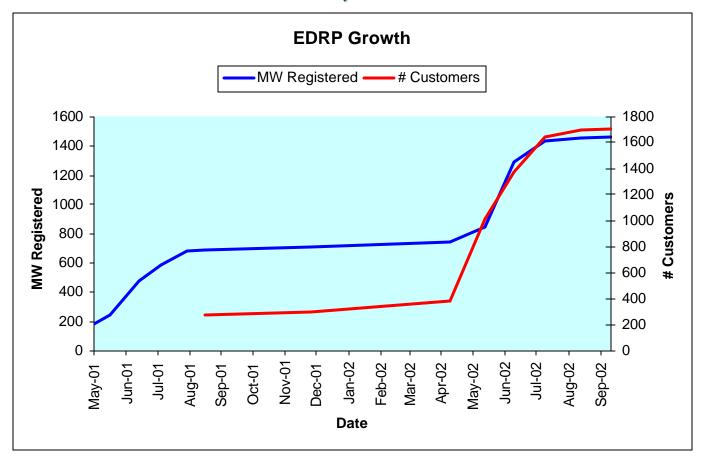
- Introduce discipline and additional competition to the wholesale markets
- Enhance competitiveness of participating industries
- Support secondary investments to improve efficiency and expand wholesale market participation





III. Experience with Long Term Investment Signals

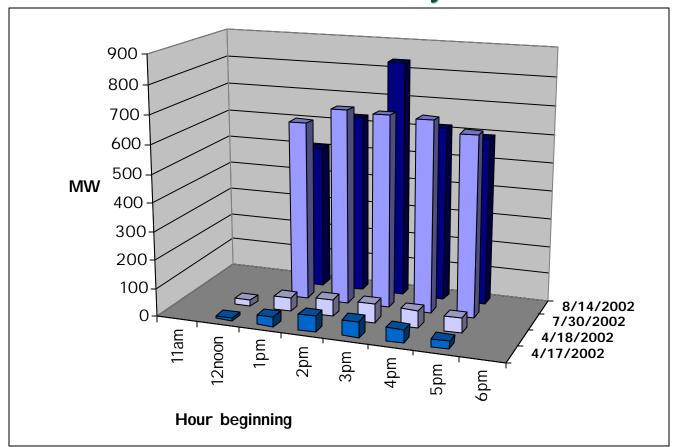
Growth in EDRP, 2001-2003





III. Experience with Long Term Investment Signals

2002 EDRP Performance by Hour





III. Experience with Long Term Investment Signals

Distributed Generation in New York State

- Nearly 5000 mw of DG operating in NY
 - **∑LSE Load modifiers**
- Capacity for 8000 MW of additional DG has been identified
- Lead time for new DG capacity is measured in weeks
- ✓ Installations range from 50 kW to 20 MW



III. Experience with Long Term Investment Signals

Distributed Generation – Combined Heat and Power MW Potential in NY

Size Range	NYC / LI	Upstate	Totals
50 – 500 kW	909	632	1,541
500 kW – 1 MW	1,050	728	1,778
1 MW - 5 MW	1,546	1,394	2,940
5 MW - 20 MW	935	793	1,728
Totals	4,440	3,547	7,987

Existing CHP in NY: ~5,000 MW

Source: Combined Heat and Power Market Potential for New York State, NYSERDA Report No.02-12, October 2002.



III. Experience with Long Term Investment Signals Renewable Energy in New York State

- ✓ Issued in Jan. '03 25% of NY electricity to come from renewables by 2012
- Currently account for 17% (including hydro)



Madison Wind Project

Possible technologies:

- Wind (48+ MW currently installed)
- Photovoltaic
- Biomass
- Hydro



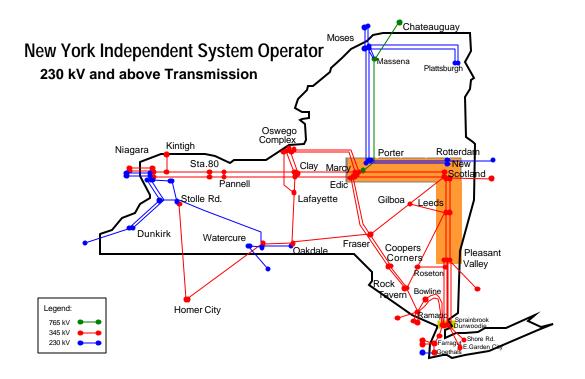
III. Experience with Long Term Investment Signals

Responses to Transmission Congestion

- Reinforce the congested path
- ✓ Build alternative paths (AC/HVDC solutions)
- "Build out" of congestion through appropriate siting of new supply and demand response resources
- Develop incentives to shorten maintenance on facilities which aggravate congested paths



III. Experience with Long Term Investment Signals Transmission Bottlenecks Revealed To All Stakeholders





The NYISO Deregulation Experience...

- Increased operational efficiencies through market driven incentives
 - **№ Dramatic improvement in NY control performance**
 - **№ Better use of transmission during stressed conditions**
- New products and services
- Long term incentives to add supply and transfer capability



The NYISO Deregulation Experience

- Competition
- Innovation
- ✓ Growth







How to Contact the NYISO....



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