

ReCharge NY

Low-Cost Power
And Jobs



RNY Program Description

- RNY is NYPA's new statewide economic development electric power program
- 910 Megawatts (MW)
 - 50% NYPA hydropower
 - 50% market power procured by NYPA
 - Delivery Discount on RNY Allocation
- Competitive application process
- Long-term contracts of up to seven years

RNY Program Description (continued)

- At least 350 MW for businesses and not-for-profits in NYSEG, National Grid and RG&E service territories
- At least 200 MW for attracting or creating new businesses or encouraging the expansion of existing businesses statewide
- Up to 100 MW for small businesses and not-for-profit corporations statewide

Regional Economic Development Councils

- Regional Councils are developing strategic plans for their regions
- They will have an opportunity to provide input on RNY applications to determine consistency with the strategies and priorities for their respective regions

Economic Development Power Allocation Board (EDPAB)

- Reviews applications and makes allocation recommendations to the NYPA Board of Trustees
- Four-member board established by law in 1987
 - Two appointees of the Governor
 - One appointee of the Majority Leader of the Senate
 - One appointee of the Speaker of the Assembly

NYPA

- Authorized by Governor Cuomo to administer RNY program including contracts
- Assists EDPAB in the application process
- NYPA Trustees review EDPAB recommendations prior to making final allocation decisions
- Monitors program compliance
- Provides ongoing RNY customer support

Who is Eligible?

- **Businesses:**

- Businesses utilizing a minimum peak electric demand in excess of 400 kW

- **Small Businesses:**

- Businesses utilizing a minimum peak electric demand equal to or less than 400 kW

- **Not-for-Profit Corporations:**

- A corporation defined in of Section 102 of the state's Not-For-Profit Corporation Law, subdivision five of paragraph(a)

RNY Program is Not Available to:

- Retail businesses
- Sports venues
- Gaming or entertainment-related establishments
- Places of overnight accommodations

Evaluation Criteria

- **Evaluation criteria established by state law:**
 - Significance of the cost of electricity to applicant's total cost of doing business & the impact an RNY allocation will have on the applicant's operating costs
 - New capital investment resulting from an RNY allocation in NYS
 - Type and cost of buildings, equipment and facilities to be constructed, enlarged or installed
 - Extent to which an RNY allocation would be consistent with existing regional economic development strategies and priorities

Evaluation Criteria

(additional considerations)

- Applicant's payroll, salaries, benefits and number of jobs at the facility receiving RNY allocation
- Number of jobs created or retained within New York State
- Applicant's risk of closure, curtailing facilities or operations, relocating out-of-state, or losing jobs in the state
- Significance of applicant's facility to the local economy
- Extent of applicant's investment in energy efficiency measures

Evaluation Criteria

(additional considerations)

- Whether applicant receives a NYPA hydropower allocation or benefits supported by the sale of NYPA hydropower
- The extent to which an RNY allocation will result in an advantage relative to the applicant's competitors within the state
- If applicant is a not-for-profit, the significance of the critical service or substantial benefits being provided to the local community where the facility is located

Application Process

- Applications available online through the NYS Consolidated Funding Application (CFA):
 - CFA is a single application for multiple funding sources from the state
 - The CFA will serve as a more efficient and effective tool to streamline and expedite the state's efforts to generate sustainable economic growth and employment opportunities across the state.
 - To access the CFA, and any related materials, please visit <http://nyworks.ny.gov>

Contract Process

(for approved allocations)

- **Direct sale arrangement**

- NYPA and applicant enter into a contract for RNY allocation
- Customers will have a one-time option prior to executing contract to purchase:
 - A fully blended product – 50% NYPA hydropower and 50% market power procured by NYPA

OR

- Hydropower portion only – 50% NYPA hydropower and 50% customer-arranged market power purchases
- Commitments for employment, capital investment, and energy audits will be incorporated

Contract Process

(for approved allocations)

- **Billing**

- NYPA will invoice customers for the supply of power and energy as well as associated New York Independent System Operator (NYISO) costs
- Investor-owned utilities (IOUs) will invoice customers for the delivery of the power and energy

RNY – NYPA's Goal

- Maximize the economic benefits to New York State by leveraging a substantial New York State asset: “Hydropower”
- Maximize participation and still provide a meaningful benefit
- Recommend allocations that are in compliance with the very prescriptive criteria outlined in the legislation authorizing RNY



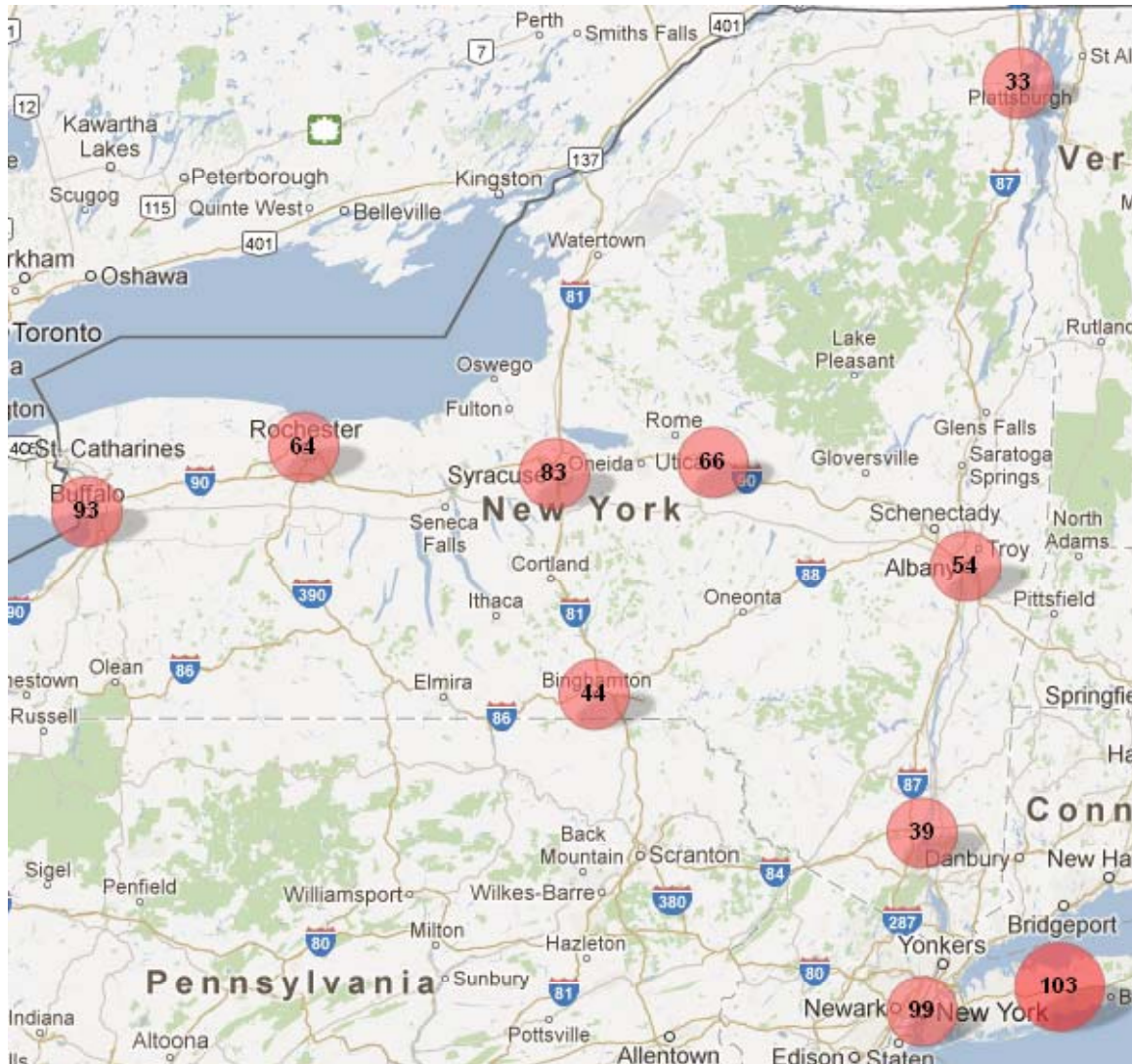
ReCharge NY: Retention Allocation Approvals to Date

	Approved Applicants to Date	Approved kW to Date
Large Business	423	591,090
NPF/Small Business		
NFP	76	74,800
Small Businesses	179	20,936
NPF/Small Business Total		95,736
Total Allocated	678	686,826
Large Reserves - Retention		18,910
NFP/Small Business Reserves ¹		4,264



¹ These kW's are available to allocate to small businesses for retention and/or expansion and to Not For Profits for retention purposes only.

678 Applicants with Recommendations – Retention Allocations



Region	No. of Apps	% of Apps
Capital District	54	8%
Central New York	83	12%
Finger Lakes	64	9%
Long Island	103	15%
Mid-Hudson	39	6%
Mohawk Valley	66	10%
New York City	99	15%
North Country	33	5%
Southern Tier	44	6%
Western New York	93	14%
	678	100%

Service Territory	No. of Apps	Total Recommended kW
Downstate Utilities	240	240,916
Upstate Utilities	438	445,910
Totals	678	686,826



ReCharge NY: Recommendation Summary

- **September 2012 Expansion Recommendations**

- 38 applicants received allocations within this award period for a total of ~29 MW
- Of which 30 are large businesses, 8 are small businesses
- 33 applicants have already received retention allocations and 5 have no previous allocation awarded
- 17 former PFJ/ECSB customers received allocations for expansion projects this round

ReCharge NY: September 2012 Expansion Recommendations

	Recommended Applicants	Recommended kW
Large Business Expansion	30	28,274
Small Business Expansion	8	1,004
Total Allocated	38	29,278
Expansion Reserves		170,722
Small Business Reserves ¹		3,260



¹ These kW's are available to allocate to small businesses for retention and/or expansion and to Not For Profits for retention purposes only.

ReCharge NY: Applicants Evaluated for Expansion MWs

- Evaluation:
 - 95 applicants were evaluated
 - Additional outreach was conducted to determine the status of each project as it was described in the original application

ReCharge NY: Applicants Evaluated for Expansion MWs

- Results:

- EDPAB recommended that 38 applicants be awarded an allocation for expansion or new business
- Of which, 33 have already received an RNY allocation for retention purposes
- EDPAB will not make recommendations to the remaining 57 applicants

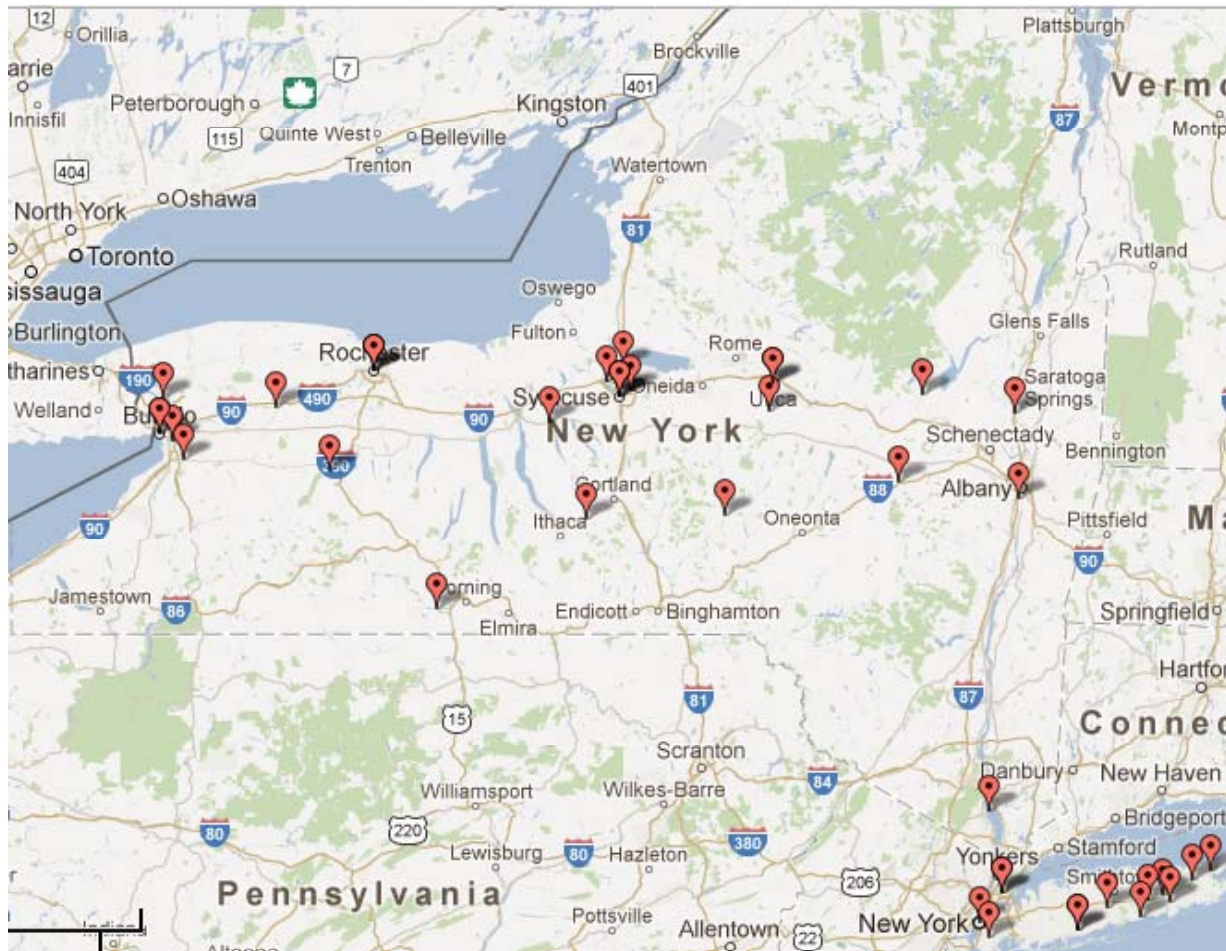
- Other Info:

- 44 of the 57 have already received an RNY allocation for retention purposes
- 13 of 57 are not being recommended for either retention or expansion kW

ReCharge NY: Protocol for Expansion MW Recommendations

- **Protocol for Recommendations:**
 - Allocations:
 - Recommendations were made to applicants committing to create new jobs, new capital investment, and create new electric load
 - Capped at 15 MW
 - Standard award of 70% of requested allocation up to the MW cap
 - Jobs/MW floor applied thereby reducing recommended allocations where applicable

38 Applicants with Recommendations for September 2012



Region	No. of Apps	% of Apps
Capital District	3	7%
Central New York	6	17%
Finger Lakes	5	12%
Long Island	8	22%
Mid-Hudson	0	0%
Mohawk Valley	5	12%
New York City	4	10%
North Country	0	0%
Southern Tier	2	7%
Western New York	5	12%
	38	100%

Service Territory	No. of Apps	Recommended kW
Downstate Utilities	12	5,012
Upstate Utilities	26	24,266
Totals	38	29,278

RNY Contact Information

- **Consolidated Funding Application (CFA):** <http://nyworks.ny.gov>
- **Hotline:** 888-JOBSNYS
888-562-7697
- **Website:** www.nypa.gov/rechargeny
- **Email Address:** Recharge.NewYork@nypa.gov
- **Fax Number:** 914-681-6255