

Dana Lazarus – Application for Management Committee Vice-Chair

1. Please describe all experience you have had in chairing groups or committees of diverse interests, with a list of such groups.

For the past two years, I have co-chaired the NYISO's Electric System Planning Working Group (ESPWG). In addition, I also have also chaired internal committees within my company focused on matters related to wholesale energy market and transmission policy. Through these roles, I have experience coordinating discussions with groups of diverse participants and have learned to facilitate such meetings to promote participation from all parties while at the same time being mindful of time and the agenda. I believe this experience has prepared me well for the role of vice-chair of the Management Committee (MC).

2. Please describe the support of your organization for your assuming the position of Vice-Chairperson, and describe your ability to make the necessary time commitment.

My organization is aware of my application and will support the time commitment needed to fulfill the role of Vice-chairperson, including the time required to attend committee meetings, travel in person to meetings when applicable, and perform the administrative functions required as chair. My organization already provides a similar level of support for me in my current role as co-chair of ESPWG.

3. Please describe any training or experience you have had in mediation, ADR or consensus building.

I have significant experience with consensus building through my current position with Con Edison. In this role, I work with diverse groups of stakeholders – whether internal to the company or external industry groups – to reach consensus on difficult topics. I have often been in positions where I am leading discussions with subject matter experts from different disciplines, or representatives from different organizations, in each case with competing objectives. In these situations, I facilitate group discussions to promote collaboration and find areas of mutual agreement. I have been successful in driving collaboration to reach agreement on policy positions, strategies, and written comments on matters related to the wholesale energy markets and transmission policy.

4. Please describe briefly why you would like to have this job.

We are currently at a key transitional point in the industry, with many fundamental changes on the horizon including moving from conventional dispatchable generation to renewable intermittent generation, and the NYISO stakeholder process will play an important role as the process through which NYISO and stakeholders collaborate to assess the impacts of these changes and develop solutions where needed. My background, experience and commitment to a successful clean energy transition will be an asset to the MC and the NYISO more generally in using the stakeholder process to shepherd these important and necessary changes. Additionally, I would be honored to take on a leadership role at the NYISO during this pivotal time in the industry.

In addition, in a prior role I worked at the Electric Reliability Council of Texas (ERCOT), where I presented at and participated in stakeholder meetings similar to those held at the NYISO as a member of the ISO staff. Since joining Con Edison, I have participated in the NYISO stakeholder

committee meetings on behalf of the company. I believe this experience participating from both sides of the stakeholder process – as a stakeholder and as a staff member of the ISO – positions me well to understand both the needs of the NYISO and stakeholders and will enable me to be a balanced and empathetic vice-chair.

5. Please describe briefly your organizations actual and/or potential business interests in the Northeast and New York State, including the sector in which your organization participates for purposes of NYISO governance.

I work for Consolidated Edison Company of New York, Inc. (“Con Edison”). In my current role, I lead the development of federal energy regulatory policy for both Con Edison and Orange and Rockland Utilities (“O&R”), Inc. Con Edison and O&R are utilities that provide electric and gas delivery service and (in the case of Con Edison) steam delivery service in the New York City metropolitan region. Con Edison and O&R participate in the Transmission Owner sector at the NYISO. Con Edison also operates approximately 700 MW of generation resources in the New York City area, primarily associated with our steam delivery business. In addition, Con Edison also has several affiliates that are active at the NYISO: NY Transco and Con Edison Energy, who both participate at the NYISO as part of the Other Supplier Sector, and Con Edison Transmission (CET), which is focused on developing new transmission assets in New York as well as other parts of the country.

ENERGY MARKET POLICY DIRECTOR

Summary

Dana Lazarus is the Director of the Energy Markets Policy Group at Con Edison. In this role, she leads the team responsible for developing the company's positions on federal energy policy issues and advocating for those positions at FERC, NYISO, PJM, and the New York Public Service Commission. Dana began working at Con Edison in 2018 when she joined the Energy Markets Policy Group, and served as the policy lead on federal and NYISO transmission planning issues. In 2020, she was honored on Public Utilities Fortnightly's "Under 40" list for her work for the company. She was promoted to the position of Director in October 2021.

Prior to joining Con Edison, Dana had significant experience working in wholesale electricity markets, electric transmission, and federal energy regulatory policy from her time at the Electric Reliability Council of Texas and S&P Global Platts Analytics. In these roles, she conducted detailed modeling of power markets, presented on energy policy issues to a range of audiences, and led projects analyzing the impacts of environmental policies on the power sector. Dana has a Bachelor of Science in Environmental Engineering from Harvard University, and a Master of Public Affairs from the Lyndon B. Johnson School of Public Affairs at the University of Texas at Austin.

Employment History

Director, Energy Markets Policy Group

November 2021 – Present

Con Edison, New York, NY

- Sets federal energy policy direction for the company, working with executives to develop policy positions and strategies. Implements regulatory strategies through directing the company's participation in the NYISO and PJM stakeholder processes, development of written comments, and stakeholder engagement.
- Co-chairs NYISO's Electric System Planning Working Group and votes at the NYISO Management Committee and Business Issues Committee. Oversees voting at PJM on behalf of Rockland Electric Company.
- Manages the company's business relationship with NYISO, PJM, and FERC and maintains strong relationships with industry stakeholders. Participates in industry organizations including the New York Transmission Owners (NYTOs) and the Edison Electric Institute.
- Leads policy discussions with senior management, internal project teams, industry groups, commissioners and regulatory agency staff. Speaks publicly at industry conferences and to the press on matters related to energy policy and the clean energy transition.
- Manages six-person team, providing coaching and mentoring to help staff grow in their careers.

Project Manager, Energy Markets Policy Group

June 2019 – October 2021

Project Specialist, Energy Markets Policy Group

February 2018 – June 2019

Con Edison, New York, NY

- Led Con Edison federal transmission policy development and advocacy. Identified issues affecting the company, engaged internal subject matter experts, and developed policy positions. Advocated for company positions with NYISO, the New York Department of Public Service (DPS), key stakeholders, at public NYISO meetings, and in written comments. Achieved positive outcomes at NYISO and in FERC proceedings.
- Worked collaboratively with internal business units to develop strategies for implementation of electric infrastructure needed to interconnect and deliver clean energy to New York City customers. Chaired internal executive-level committee focused on transmission issues.
- Conducted policy research and tracked federal and state regulatory developments potentially impacting the company. Worked with legal staff to develop formal filings and intervene in relevant proceedings.
- Prepared executive briefing materials and developed policy memos to recommend positions and solicit executive feedback on key issues. Regularly presented to the company's senior executives.
- Represented Con Edison on key committees, including the NYISO Electric System Planning Working Group (ESPWG), where she made public presentations on several occasions, and the New York Utility Transmission and Distribution Investment Working Group, which identified policy changes and electric infrastructure investments needed meet the state's clean energy goals.
- Honored on Public Utilities Fortnightly's "Under 40" list of rising stars in 2020 for federal and state advocacy work at Con Edison, including development of the company's strategy for implementing transmission investments needed to support integration of offshore wind.

Senior Analyst, North American Electric Power
S&P Global Platts, PIRA Energy Group, New York, NY

December 2016 – January 2018

- Led power market analysis for the ERCOT and SPP regions. Developed forecasts for near- and long-term electricity supply and prices. Answered client questions and conducted formal briefings on market outlooks. Clients used forecasts to inform market trading and support decision-making for new and existing generation. Clients included financial institutions, independent power producers, utilities, and renewable energy developers.
- Tracked developments with FERC and ISO/RTO market design proposals and policy issues, including in PJM and NYISO. Evaluated potential implications for market prices and electric generation technologies. Communicated analysis to clients through reports and presentations.
- Completed in-depth study of retirement risk for the U.S. nuclear generation fleet considering a range of risk factors, including financial analysis, safety, and environmental concerns. Results were published in special report to clients and presented at client briefings and to the press.

Planning Analyst

January 2014 – November 2016

Electric Reliability Council of Texas, Inc., Resource Adequacy Group, Taylor, TX

- Completed reliability studies of the impacts of the Clean Power Plan and other environmental regulations in the ERCOT region. Wrote high-profile reports on the study results that were published and used by market stakeholders and regulators to understand the implications of these rules for grid reliability. Received special recognition from the ERCOT CEO at the December 2015 ERCOT Board of Directors meeting for this work.
- Tracked developments with environmental regulations and assessed potential impacts to electric generation based on knowledge of technical requirements and ERCOT market design. Coordinated with generation owners and state regulators on pending developments, and provided technical input to related regulatory and legal filings.
- Represented ERCOT on NERC's Clean Power Plan Advisory Group and on the Texas Drought Preparedness Council. Met with regulators, industry representatives, consultants, and not-for-profit organizations to communicate environmental regulatory risks and explain concepts relating to electric reliability, the ERCOT market design, and electricity sector trends.
- Worked with executive leadership to develop and prepare policy presentations, which were used by executives to communicate risks to reliability from future regulatory changes. Assisted with the preparation of written and oral testimony for legislative hearings and legal filings.
- Conducted generation expansion and production-cost modeling for long-term planning and reliability analyses. Developed input assumptions based on market trends and consultation with experts, built model databases of the ERCOT system, and conducted scenario-based modeling. Wrote reports on the results of these studies, which were published and used to communicate future trends and associated reliability risks.

Graduate Student Intern

May 2013 – August 2013

White House Office of Management and Budget, Office of Information and Regulatory Affairs, Washington, D.C.

- Reviewed proposed regulations and Information Collection Requests (ICRs) prepared by the Energy Information Administration (EIA), FERC, Environmental Protection Agency, and Department of Interior to evaluate compliance with statutory requirements.
- Met with stakeholders about EPA proposed rulemakings. Evaluated concerns raised by stakeholders and identified key issues requiring attention. Results were used to guide discussions with EPA during interagency review.

Associate Analyst

July 2009 – June 2012

Abt Associates, Inc., Environment and Resource Division, Cambridge, MA

- Conducted technical and economic studies for federal government clients on regulations affecting the energy industry. Conducted sector analyses of the steam production/cogeneration, municipal waste incineration power generation, petroleum bulk storage, and oil and gas exploration and transportation industries. Provided clients with policy options to assist with deciding if/how to regulate these industry sectors.
- Prepared economic and small entity impact analyses for the power sector and other industry sectors in support of federal rulemakings. Used U.S. Census and EIA data to estimate impact of rulemakings on affected sectors. Analyses were included in rule dockets.

Education

Master of Public Affairs, 2014

LBJ School of Public Affairs, The University of Texas at Austin

- Lyndon Baines Johnson Award for Academic Excellence Recipient

B.S. in Environmental Science and Engineering (ABET), 2009

Harvard University (cum laude)
