

2023 Budget vs. Actual Results - July

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NYISO 2023 BUDGET VS. ACTUALS - JULY:

- *RATE SCHEDULE 1 REVENUES*
 - *SPENDING RESULTS*

2023 Rate Schedule 1 Revenues

2023 MWH (in Millions) Comparison: Budget vs. Estimated Actual						
Invoice Month	Budgeted MWH	Estimated & Projected Actual MWH	Monthly Differential MWH	Cumulative Differential MWH	Monthly \$ Impact	Cumulative \$ Impact
Jan	14.0	13.1	(0.9)	(0.9)	\$ (1.1)	\$ (1.1)
Feb	12.5	11.9	(0.6)	(1.5)	\$ (0.7)	\$ (1.8)
Mar	12.7	12.1	(0.6)	(2.1)	\$ (0.7)	\$ (2.5)
Apr	11.4	10.4	(1.0)	(3.1)	\$ (1.2)	\$ (3.7)
May	11.9	10.9	(1.0)	(4.1)	\$ (1.2)	\$ (4.9)
Jun	13.4	12.3	(1.1)	(5.2)	\$ (1.4)	\$ (6.3)
Jul	15.6	15.9	0.3	(5.0)	\$ 0.3	\$ (6.0)
Aug	15.3	15.2	(0.1)	(5.1)	\$ (0.1)	\$ (6.1)
Sep	12.9	12.3	(0.6)	(5.7)	\$ (0.7)	\$ (6.8)
Oct	11.8	11.5	(0.3)	(6.0)	\$ (0.4)	\$ (7.2)
Nov	11.8	11.5	(0.3)	(6.3)	\$ (0.4)	\$ (7.6)
Dec	13.4	13.1	(0.3)	(6.6)	\$ (0.4)	\$ (8.0)
Total	156.7	150.1	(6.6)			

2023 Non-Physical Market Activity

Allocation of Rate Schedule 1 Costs to Non-Physical Market Activity										
2023 MWH Comparison (in Millions): Budget vs. Actual	Projected 2023 Annual Revenue Requirement	2023 Billing Rate/ Unit	JAN	FEB	MAR	APR	MAY	JUN	JUL	TOTAL
Transmission Congestion Contracts	\$5.8M	\$0.0168/ TCC MWh	\$ 401	\$ 377	\$ 429	\$ 418	\$ 422	\$ 442	\$ 481	\$ 2,970
Virtual Trading	\$3.8M	\$0.1066/ Cleared MWh	\$ 181	\$ 176	\$ 207	\$ 189	\$ 184	\$ 200	\$ 265	\$ 1,402
SCR/EDRP	<\$10,000	2023 RS1 Rate for Physical Injections	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$9.6M		\$ 582	\$ 553	\$ 636	\$ 607	\$ 606	\$ 642	\$ 746	\$ 4,372

2023 Budget vs. Actual Results - July

(\$ in millions)	ANNUAL AMOUNT			ANNUAL AMOUNTS AS OF 7/31/23		
Cost Category	Original Budget	Year-End Projection	Variance	Original Budget	Actuals	Variance
Capital	\$ 11.1	\$ 7.7	\$ (3.4)	\$ 4.1	\$ 3.0	\$ (1.1)
Salaries & Benefits	\$ 119.9	\$ 118.9	\$ (1.0)	\$ 70.4	\$ 69.8	\$ (0.6)
Professional Fees (including Legal)	\$ 27.9	\$ 27.7	\$ (0.2)	\$ 16.7	\$ 15.4	\$ (1.3)
Building Services	\$ 6.4	\$ 6.2	\$ (0.2)	\$ 3.7	\$ 3.6	\$ (0.1)
Computer Services	\$ 23.6	\$ 24.1	\$ 0.5	\$ 13.6	\$ 13.7	\$ 0.1
Insurance	\$ 3.7	\$ 3.7	\$ -	\$ 2.1	\$ 2.1	\$ -
Telecommunications	\$ 2.9	\$ 2.9	\$ -	\$ 1.7	\$ 1.7	\$ -
Other Expenses (BOD, Travel/Trng, NPCC Fees)	\$ 3.8	\$ 3.6	\$ (0.2)	\$ 2.1	\$ 2.0	\$ (0.1)
Current Year Needs	\$ 199.3	\$ 194.8	\$ (4.5)	\$ 114.4	\$ 111.3	\$ (3.1)
Debt Service from Prior Year Financings	\$ 30.5	\$ 38.7	\$ 8.2	\$ 19.1	\$ 19.3	\$ 0.2
Cash Budget	\$ 229.8	\$ 233.5	\$ 3.7	\$ 133.5	\$ 130.6	\$ (2.9)
Less: Miscellaneous Revenues	\$ (8.1)	\$ (12.8)	\$ (4.7)	\$ (4.9)	\$ (8.0)	\$ (3.1)
Less: Funds From Prior Year Budget Cycles	\$ (5.0)	\$ (13.0)	\$ (8.0)	\$ (2.9)	\$ (2.9)	\$ -
Less: Proceeds from Debt	\$ (27.0)	\$ (27.0)	\$ -	\$ (10.0)	\$ (10.0)	\$ -
Add: Interest on Debt	\$ 0.3	\$ 0.3	\$ -	\$ 0.1	\$ 0.1	\$ -
Rate Schedule #1 Revenue Requirement	\$ 190.0	\$ 181.0	\$ (9.0)	\$ 115.8	\$ 109.8	\$ (6.0)

2023 Budget vs. Actual Variance Explanations

	Projected Year-End Variance Explanations	Year-to-Date Variance Explanations
Capital	The projected year-end underrun of \$3.4M is due to \$2.5M of capital purchases, most of which were originally planned for October 2023, that were pulled forward to 2022 and budget transfers to professional fees of \$0.9M to fund various project initiatives.	The year-to-date underrun of \$1.1M is primarily due to timing of \$0.4M of building capital improvement projects, \$0.4M of capital purchases originally planned for 2023, which were pulled forward to 2022, and budget transfers to professional fees of \$0.3M.
Salaries & Benefits	The projected year-end underrun of \$1.0M is primarily due to a higher average vacancy rate than budgeted. The projected average vacancy rate is approximately 7.0% compared to the budgeted vacancy rate of 6.0%.	The year-to-date underrun of \$0.6M is primarily due to a higher average vacancy rate than budgeted of \$0.8M. The actual average vacancy rate is 7.6% compared to the budgeted vacancy rate of 6.0%. This was offset by \$0.3M of additional costs for employee health insurance.
Professional Fees	N/A	The year-to-date underrun of \$1.3M is primarily due to timing of various project initiatives of \$0.9M, timing of \$0.4M on external legal fees and cost savings of \$0.1M on external legal fees, offset by an overrun of \$0.5M for Market Monitoring related activities.
Building Services	N/A	N/A
Computer Services	The projected year-end overrun of \$0.5M is primarily due to unbudgeted maintenance services and subscription licenses.	N/A
Insurance	N/A	N/A
Telecommunications	N/A	N/A
Other Expenses	N/A	N/A
Debt Service	The projected year-end overrun of \$8.2M is due to additional principal payments on outstanding debt utilizing funds remaining from the 2022 budget cycle of \$8.0M and higher interest expense on outstanding debt.	N/A
Misc. Revenues	The projected year-end overrun of \$4.7M is primarily due to additional interest income driven by higher interest rates than assumed in the budget.	The year-to-date overrun of \$3.1M is primarily due to additional interest income driven by higher interest rates than assumed in the budget.
Funds From Prior Year Budget Cycles	The projected year-end overrun of \$8.0M is due to the use of funds remaining from 2022 budget cycle to make early repayments on outstanding debt.	N/A

Outstanding Debt Summary

Debt Facility	Loan Status	Maturity Date	Amount Borrowed	Principal Outstanding at 07/31/23
Revolving Credit Facility	\$50M Available	Dec-23	\$ 11.3	\$ 11.3
2023 Budget Loan	Term Loan Repayment	Dec-26	\$ 10.0	\$ 10.0
2022 Budget Loan	Term Loan Repayment	Dec-25	\$ 32.0	\$ 25.8
2021 Budget Loan	Term Loan Repayment	Dec-24	\$ 28.4	\$ 13.4
2020 Budget Loan	Term Loan Repayment	Dec-23	\$ 26.6	\$ -
Mortgage - Bldg Acq. & Renovations	Term Loan Repayment	Aug-25, Jan-27	\$ 24.8	\$ 5.0
Infrastructure Master Plan Mortgage	Term Loan Repayment	Aug-31	\$ 45.0	\$ 21.1
Total				\$ 86.6

Questions?